



adnexusTM
Building Better Networks



building better **networks**

Proudly servicing
the Australian
communications
sector since
2002



In the competitive Australian telecommunications infrastructure services market, it is the companies that breathe quality, work rapidly and safely while delivering good value for money that will prevail. The sector requires suppliers who are experienced yet focused on innovation. It requires both rigorous technical and operational core processes combined with a

flexible, highly tailored approach to all engagements. This is exactly what drives us at Adnexus.

Over the last decade Adnexus has provided installation and commissioning network services (I&C) for government, carriers, vendors and tier one construction contractors. We are recognized as technical specialists that provide a highly customised service and adhere to aggressive scheduling demands. Our customers acknowledge us as a critical resource, particularly during time-pressured projects.

At Adnexus we believe our customers should leverage and benefit from our in-field experience and are deeply engaged in all planning, ramping and operational elements of our projects. In essence, we become an extension of your team, take true ownership of our responsibilities and strive to deliver valuable insights to decision making at every level. Regardless of a project's size, from a pilot site to a whole of network upgrade our approach and attention does not waiver.

Adnexus is conscious of your business requirements for your suppliers, namely:

1. Proven experience delivering on time and cost effective projects backed by a robust quality and safety framework.
2. A field services partner with a customer-centric approach, who you can confidently rely on to ensure your successful project outcomes.
3. Prudent management and efficient allocation of resources, transparency, exceptional communication and reporting, and great value for money.

This is what you can expect from your Adnexus team. Thank you for your consideration of our company.

Jeff Gresham
Managing Director



FULL SERVICE TO BESPOKE

Proven flexibility and ability to tailor & customise resources to efficiently meet your needs.



SPECIAL PROJECTS

Leverage our experience for your mission critical and time sensitive special projects: pilots, testing, model & trial sites, installation standard developments, site installation & quality auditing.



OUR PEOPLE

Driven, intelligent, logical & practical, highly trained, empowered & responsive - qualities that set our people apart. You will enjoy working with our positive team and our infectious can-do approach.



REAL TIME REPORTING

Access real time information on the status of your projects down to a task level with our propriety project management portal - *ACEPROJECT*.

CONSULTING SERVICES

Project scoping, price & resource modelling, tendering support.

PROJECT MANAGEMENT

Strategy, EH&S project specific programming, stakeholder engagement, site auditing, scheduling & coordination, third party management, planned works permits, implementation, auditing & quality, real-time reporting.

WAREHOUSING

Managed, secure storage, pick & pack on demand services - BoMs, hardware, cabling, site folders, labels. Waste system reporting and asset disposal.

PRE-STAGING & PARTS MANAGEMENT

Element pre-staging, inventory / serial parts management system, faulty returns and recovery management.

LOGISTICS

Coordination & delivery of materials to site and recovery, crane & cherry picker coordination & safety management.

INSTALL & COMMISSION

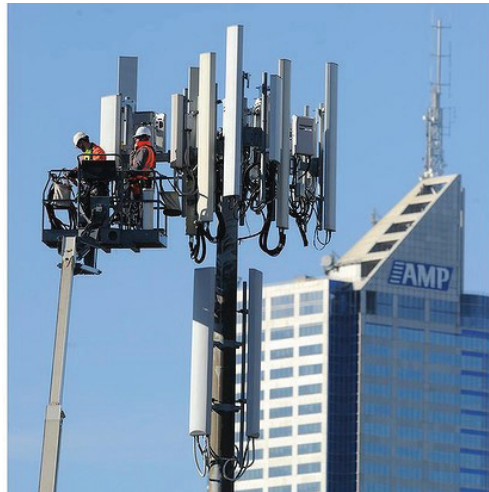
Install & commission of all network elements & electrical systems - base stations, microwave links, rectifiers, battery back-up and environmental. Site auditing including LoS.

TELCO RIGGING

Antenna mounts, antenna installation & alignment, RF, IF & Optical/Hybrid installation & testing. All facets of telecommunications rigging.

flexible solutions for rapid deployment

WIRELESS INFRASTRUCTURE SERVICES



- FLEXIBLE SOLUTIONS
- RAPID DEPLOYMENT
- CUSTOMER SATISFACTION
- EXCEPTIONAL VALUE
- QUALITY ASSURED

RESOURCING / CAPABILITY

Since 2002, Adnexus has worked as both Principal and Sub-Contractor on projects across the country ranging in value from \$70k to \$3.5m. Our customised approach has enabled us to build a flexible and highly mobile work-force with project teams ranging from 8 to 60 direct employees. Our staff and partners are talented, experienced professionals who share our commitment to ensuring complete customer satisfaction. Our in-house training and personnel development programs produce field teams that deliver multi-discipline expertise. These programs are central to our ability to work rapidly and deliver exceptional value for money. Our positive and powerful corporate culture is based around our shared commitment to safety and producing high quality work.

GEOGRAPHICAL COVERAGE

Where your project needs us – is where we will be! Adnexus predominantly services the east coast's metro and rural areas from Melbourne to Townsville. However we have a strong track record of deploying specialized teams to SA, WA and the NT to supplement or replace local services on time-pressured or projects facing skill-gap delays. We are very pleased to work with you to identify how best to leverage our services and experience and the geographic demands of your project. Adnexus currently has full pick and pack warehousing services immediately available in Victoria, NSW and Queensland. Field services resources are available for immediate deployment in both Queensland and New South with a short ramp period potentially required to service additional areas.

superior planning for great value

TESTIMONIALS

At Adnexus we are committed to continuous improvement. Central to this is the regular review and feedback sessions that form a key element of our stakeholder engagement program. Customer satisfaction is paramount and the critical measurement of our success.

AGGRESSIVE

SCHEDULING

Adnexus has a long track record in delivering projects with aggressive scheduling.

ZERO DOWNTIME

Our resource management and flexible approach has enabled us to maintain our zero downtime and injury record for over a decade.

QUALITY

We are committed to the philosophy of continual improvement. You will benefit from our "Build It Once - Build It Right" approach. Our Quality System is key to our bottom line and your satisfaction.

For more information
on any of services:
www.adnexus.com.au
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"Despite limited lead-in time, tight-time frames and other impediments, Adnexus applied itself diligently, with enthusiasm and retained a refreshing client-focussed approach to its role. This together with a cohesive team based approach to the project was invaluable in leading and ensuring a very successful outcome for our project. I highly recommend Adnexus Communications." **Mr Kevin Kim, Managing Director, Samsung Telecommunications Australia.**



"Adnexus was awarded as Principal to decommission, remove & dispose of our 37 rural analogue network sites. The project required the safe, cost-efficient and environmentally conscious decommission of the network and all associated plant. Adnexus was chosen due to its RF build reputation, transmission network knowledge, safety track record, demonstrated experience, professionalism and value." **Mr Hai Van Tran, Senior Project Manager, TransGrid.**



"Adnexus has demonstrated an ability to adhere to aggressive scheduling demands, excellent technical knowledge of network elements and service reliability which has led to them becoming our key external providers of Tx implementation services. Their contribution has been instrumental in meeting significant milestones in the Vodafone 3G Project." **Mr Chris Blockley, 3G Director, Kordia.**



"Adnexus works as an extension of our team. The company appreciates the business and technical requirements of our customers and understands our products. Adnexus treats our customers as if they were its own. By working with Adnexus' lateral thinking engineers and project managers we have delivered superior outcomes for our customers." **Mr David Ong, Program Manager, Siemens Communications Services.**

SERVICES AT A GLANCE

Consulting

Project Management

Warehousing

Logistics

Installation & Commissioning

- SDH/PDH radios, DDF
- Rack Installations
- RBS
- Battery strings & units
- Rectifiers, MUX
- Environmental Systems
- Site Audits

Telecommunications Rigging

- Inhouse rigging
- Antenna systems
- DAS & IBC systems
- Feeder systems
- Hot cutovers